

Quarterly Enrollment Report
New York State Office of Managed Care
March, 1998

Thursday, February 11, 1999

Quarter 1, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior		
										Total	MCaid	MCare
Health Maintenance Organizations												
Aetna Health Plans of New York, Inc.	Purchase	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
AmeriHealth Health Plan, Inc.	Elmsford	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
Capital District Physicians Health Plan	Albany	188,977	0	896	0	12,525	0	0	202,398	1.1%	10.7%	N/A**
Cigna Healthcare of New York, Inc.	New York	25,959	10,894	1,082	0	0	4,971	0	42,906	-0.9%	N/A*	8.1%
Community Health Plan	Latham	160,121	5,702	5,962	0	13,610	23,410	0	208,805	4.5%	-12.8%	10.3%
Community Health Plan	White Plains	18,450	185	2,238	729	0	2,557	0	24,159	-3.8%	N/A*	0.6%
Elderplan, Inc.	Brooklyn	0	0	0	0	105	4,554	0	4,659	-0.3%	-6.7%	-0.2%
Empire Blue Cross And Blue Shield Healthnet	New York	128,198	64,103	64,818	2,458	4,450	11,909	0	275,936	14.9%	22.3%	20.6%
Empire Health Choice, Inc.	New York	0	0	0	0	0	0	0	0	N/A**	N/A*	N/A**
Finger Lakes Health Insurance Co., Inc.	Rochester	504,653	5,380	9,484	0	20,515	31,532	9,230	580,794	0.2%	-3.3%	3.6%
Health Care Plan	Buffalo	122,614	15,359	387	0	2	16,051	0	154,413	2.5%	100.0%	4.7%
Health Insurance Plan of Greater New York, Inc.	New York	568,065	19,770	13,808	3,917	59,681	67,965	0	733,206	0.5%	-5.7%	4.9%
Health Services Medical Corporation of CNY, Inc.	Baldwinsville	74,014	11,378	409	429	0	565	0	86,795	10.1%	N/A*	100.0%
HEALTHNOW NEW YORK INC.	Buffalo	170,781	60,840	1,494	766	10,370	9,207	0	253,458	5.5%	3.8%	1.9%
HEALTHNOW NEW YORK INC.	Albany	12,744	31,165	458	0	0	591	0	44,958	34.4%	N/A*	24.2%
HealthSource HMO of NY, Inc.	DeWitt	12,435	0	439	0	0	0	0	12,874	-29.6%	N/A*	N/A**
HealthSource NY/NJ	New York	2,761	29,614	543	0	0	0	0	32,918	-5.4%	N/A*	N/A**
HMO-CNY, Inc.	Syracuse	51,082	0	761	0	0	0	0	51,843	23.8%	N/A*	N/A**
HUM HealthCare Systems, Inc.	Glens Falls	17,543	0	238	0	1,892	852	0	20,525	51.4%	56.7%	41.2%
Independent Health Association, Inc.	Buffalo	343,686	17,916	1,974	1,140	19,733	22,108	0	406,557	-0.3%	-5.7%	14.6%
Independent Health Association, Inc.	Tarrytown	15,793	16,944	485	0	596	0	0	33,818	-27.0%	-11.1%	N/A**
MagnaHealth	Garden City	0	6,244	64	0	0	0	0	6,308	-1.7%	N/A*	N/A**
Managed Health, Inc.	New York City	1,204	0	2,110	0	0	974	0	4,288	-8.7%	N/A*	-2.4%
Managed Healthcare Systems of New York, Inc.	New York	0	0	0	0	30,603	0	0	30,603	N/A**	-5.2%	N/A**
MDNY Healthcare, Inc.	Melville	27,444	10,572	1,141	0	0	2,158	0	41,315	17.2%	N/A*	100.0%
MetroPlus Health Plan	New York	0	0	1,149	0	47,384	0	0	48,533	0.0%	0.0%	N/A**

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									Total	Total	MCaid	MCare
MVP Health Plan, Inc.	Schenectady	260,198	0	2,465	0	0	0	0	262,663	-12.9%	N/A*	N/A**
North American HealthCare, Inc.	Amherst	10,771	12,500	258	0	0	0	0	23,529	13.2%	N/A*	N/A**
North Medical Community Health Plan, Inc.	Liverpool	10,610	0	33	0	0	0	0	10,643	5.5%	N/A*	N/A**
NYLCare Health Plans of NY, Inc.	Jackson Heights	40,939	34,970	547	0	2,127	10,175	0	88,758	-4.1%	-3.9%	-4.9%
Oxford Health Plans of New York	New York	111,000	1,052,985	79,000	0	41,487	131,800	0	1,416,272	2.4%	-4.9%	0.2%
Physicians Health Services of New York, Inc.	White Plains	35,988	128,978	1,138	0	0	9,091	0	175,195	10.0%	N/A*	19.8%
Prudential Health Care Plan of New York	Suffern	26,677	18,953	4,426	0	349	206	0	50,611	-15.7%	-15.5%	100.0%
Rochester Area HMO	Rochester	125,901	744	621	0	8,832	20,750	0	156,848	-1.1%	-6.7%	12.2%
U.S. HealthCare, Inc.	Uniondale	417,088	227,861	12,322	1,479	24,120	32,545	0	715,415	7.8%	-8.4%	8.8%
United Health Care Plan of NY, Inc.	New York	19,512	54,860	1,402	0	1,483	4,699	0	81,956	-0.8%	-7.6%	23.6%
United Health Care Plan of Upstate NY, Inc.	East Syracuse	13,119	6,071	358	0	3,129	0	0	22,677	-23.0%	-7.9%	N/A**
Utica-Watertown Health Insurance Co., Inc.	Utica	35,861	20,674	10,739	0	0	0	0	67,274	22.5%	N/A*	N/A**
Vytra Health Plans Long Island, Inc.	Melville	78,703	45,024	1,107	0	5,208	15,538	0	145,580	6.4%	4.4%	8.3%
WellCare of New York, Inc.	Kingston	30,524	1,574	2,852	0	19,833	10,083	0	64,866	-7.8%	0.2%	8.0%
HMO Quarter 1, 1998 Totals	Penetration Rate: 36.2%	3,663,415	1,911,260	227,208	10,918	328,034	434,291	9,230	6,584,356			

Prepaid Health Services Plans

Buffalo Community Health, Inc.	Buffalo	0	0	0	0	4,429	0	0	4,429	N/A**	0.2%	N/A**
CarePlus, LLC	New York	0	0	0	0	3,768	0	0	3,768	N/A**	18.2%	N/A**
CenterCare, Inc.	New York	0	0	0	0	20,097	0	0	20,097	N/A**	-11.7%	N/A**
Community Choice Health Plan of Westchester, Inc.	Yonkers	0	0	0	0	6,177	0	0	6,177	N/A**	-6.7%	N/A**
Community Premier Plus, Inc.	New York	0	0	0	0	3,455	0	0	3,455	N/A**	28.2%	N/A**
Compre-Care, Inc.	Glens Falls	0	0	0	0	1,771	0	0	1,771	N/A**	-7.5%	N/A**
Genesis Health Plan, Inc.	Yonkers	0	0	0	0	20,126	0	0	20,126	N/A**	4.0%	N/A**
HealthFirst PHSP, Inc.	New York	0	0	0	0	56,317	0	0	56,317	N/A**	-3.6%	N/A**
HealthPlus, Inc.	Brooklyn	0	0	0	0	13,391	0	0	13,391	N/A**	-6.0%	N/A**
Neighborhood Health Providers, LLC	New York	0	0	0	0	14,632	0	0	14,632	N/A**	5.9%	N/A**
New York State Catholic Health Plan, Inc.	Rego Park	0	0	0	0	56,699	0	0	56,699	N/A**	-3.3%	N/A**
SCHC Total Care, Inc.	Syracuse	0	0	0	0	8,024	0	0	8,024	N/A**	-1.1%	N/A**
St. Barnabas Community Health Plan	Bronx	0	0	0	0	7,727	0	0	7,727	N/A**	-0.9%	N/A**
Suffolk County Department of Health Services	Hauppauge	0	0	0	0	6,640	0	0	6,640	N/A**	4.3%	N/A**
The Bronx Health Plan	Bronx	0	0	0	0	27,982	0	0	27,982	N/A**	-4.1%	N/A**
The Institute for Urban and Family Health, Inc.	New York	0	0	0	0	3,150	0	0	3,150	N/A**	-1.4%	N/A**

Quarter 1, 1998	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Other	Quarter Total	+/- from Prior		
The New York Hospital Community Health Plan	New York	0	0	0	0	4,521	0	0	4,521	N/A**	19.6%	N/A**
Westchester Prepaid Health Services Plan	Tarrytown	0	0	0	0	14,161	0	0	14,161	N/A**	1.2%	N/A**
PHSP Quarter 1, 1998 Totals	Penetration Rate: 1.5%	0	0	0	0	273,067	0	0	273,067			

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

** indicates that the category does not apply to the plan.

Managed Care Quarter Summary

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Other</u>	<u>Total Full Capitation</u>
<u>Quarter 1, 1998:</u>	3,663,415	1,911,260	227,208	10,918	601,101	434,291	9,230	6,857,423
<u>Previous</u>	3,625,234	1,836,936	227,245	16,146	615,107	406,858	0	6,727,526
<u>Change from Prior</u>	38,181	74,324	-37	-5,228	-14,006	27,433	9,230	129,897
<u>% Change from Prior</u>	1.1%	4.0%	0.0%	-32.4%	-2.3%	6.7%	N/A	1.9%

Partial Capitation

<u>Total Partial Capitation (Medicaid):</u>	17,812
<u>Total OTHER Medicaid:</u>	3,916
<u>TOTAL MEDICAID:</u>	622,829

Total Capitation

<u>All Categories This</u>	6,879,151
<u>Total Capitation Previous Quarter:</u>	6,749,301
<u>Penetration Rate for all Managed</u>	37.8% *
<u>Total % Change from Prior</u>	1.9%

* 1996 Census (projected) - NYS Department of Economic 18,184,774